



Expect IT to Happen®

## IT Health Check Helps Food Service Company Realize Benefits of Technology

**"They have lots of good experience. When they made recommendations they were very credible. That is what we were looking for - we wanted someone with their expertise."**

***-Al D'lorio, Chief Financial Officer Swiss Farms***

### The Challenge

"Our need was clear - we have over a dozen retail stores and we put in some technology and we didn't have confidence in it." Swiss Farms wanted to develop a strategic plan for the IT function to support the business strategic plan.

Because of the time demands of ongoing operations on the internal IT support team and the risk of being too close to the issues, Swiss Farms decided to partner with an experienced, reliable external IT consultancy to align their business strategic plan with an IT strategic plan.

The Director of IT was looking for a provider that was experienced with data center moves that impact global organizations such as International SOS.

### The Solution

While looking for an IT audit, they asked around and were referred to Trigon Technology.

"Trigon Technology has given us the ability to scale our IT needs and capabilities. They have broader and deeper experience in what we needed than we had in house. The things we worked on with them, they have delivered on.

We have confidence that we now have a place to turn to when we encounter future IT issues and opportunities."

### The Benefit

If your organization is not realizing the benefits technology should provide or you don't have confidence in your current IT setup, Trigon Technology surely can help. A Trigon Technology Sales Representative can setup a time to show you how IT can make your organization reach its true potential.

**"They are senior level IT experts who have become an extension of our IT function. They help us scale our IT capabilities."**

***-Al D'lorio, Chief Financial Officer Swiss***

### CLIENT SPOTLIGHT

**CLIENT:**  
Swiss Farms

**CLIENT SIZE:**  
13 Store Locations

**LOCATION:**  
Southeastern PA

**INDUSTRY:**  
Food Service

**CLIENT PROFILE:**  
Swiss Farms provides its customers with the freshest products, the fastest service and the friendliest approach, to drive thru convenience store shopping. Swiss Farms makes it easier for their customers to shop because they don't need to get out of their cars. Swiss Farms long term goal is to become the premier drive-thru dairy convenience store by franchising the Swiss Farms concept throughout the country.

### IT SOLUTIONS IMPLEMENTED:

- IT Health Check
- Networking Solutions