



Expect IT to Happen®

## IT Security Enhancements Helps School Secure their Headquarters

"Trigon is responsive and we feel that we are getting a good value. They are very much aware of our financial limits as a non-profit and there has been a good level of consistency in the people that we have dealt with."

**Robert Capanna, Executive Director**

Settlement Music School

### The Challenge

Settlement Music School, just like any other non-profit entity had to worry about how much it was spending in certain areas, especially IT. Settlement Music School had to make sure that it quality IT but that the IT function did not go over budget as it was allotted only a certain amount of funds to take care of their technology. Before using the service of Trigon Technology, Settlement Music School had committed to a large technology implementation including WAN and VoIP and they were having trouble making it work and maintaining the new technologies.

### The Solution

Settlement Music School brought in the IT experts from Trigon Technology to help them address their technology issues. "We aren't a huge company with big budgets. Trigon can offer a higher than normal level of expertise in smaller packages and more digestible for smaller organizations."

### The Benefits

No matter the size of the company or the size of the budget, Trigon has technology solutions that will fit any organization. We give the appropriate solutions for organizations of all sizes. "Other consultants were nice people but miserable to deal with because they didn't know their stuff- it was Trigon that came in and said this is the problem and this is how we can fix it."

*"They help us see how all of the moving pieces interact. Also, we are price sensitive, so their pricing was within our grasp."*

**Robert Capanna, Executive Director**

Settlement Music School

## CLIENT SPOTLIGHT

**CLIENT:**  
Settlement Music School

**WEBSITE:**  
[www.smsmusic.org](http://www.smsmusic.org)

**CUSTOMER SIZE:**  
325 employees

**LOCATION:**  
Philadelphia, PA

**INDUSTRY:**  
Education

**CLIENT PROFILE:**  
Settlement Music School is dedicated to its mission of providing children and adults with the highest quality individual and group instruction and activity in music, dance and the related arts. Settlement provides a wide range of programs for preschool, school age children, adults and seniors

**IT SOLUTIONS IMPLEMENTED:**

- IT Security Solutions
- Infrastructure Solutions
- Networking Solutions