



Expect IT to Happen®

IT Strategy Helps Financial Service Company Realize Benefits of Technology

"They were introduced to me by Microsoft. I liked Trigon more than I liked the other firms they introduced me to. They are more technical - so I was able to get along with them better and this is a key ingredient to success. I have worked with many IT consultants and they are doing the best."

Ryan Paul, Owner

Paramount Capital

The Challenge

"My lack of time to do anymore IT work was my main challenge." The Paramount Capital owner found himself wearing many hats including that of IT provider. As the business grew he could no longer provide his employees with all of the IT solutions. "I could no longer continue to provide IT support at the level that was needed."

The Solution

After using many IT providers, they turned to Microsoft to give them a list of new providers. After conducting several interviews Trigon Technology won the job because of the technical expertise and ability we could provide.

"It's the depth of their knowledge that got me to bring these guys in. They have the knowledge they say they have and they follow-up with great service. Many other providers wouldn't be able to come out for 2 weeks when had an issue, while Trigon has always been responsive to our needs."

The Benefits

Running your own organization can be difficult especially when you try to provide your own IT service to your employees. IT is a critical function of business so let us take care of IT while you focus on growing your business.

"They keep us up and running - we don't go down. If there is an issue they are very responsive. We now have good processes in place to detect any issues."

Ryan Paul, Owner

Paramount Capital

CLIENT SPOTLIGHT

CLIENT:

Paramount Capital

WEBSITE:

www.paracap.com

CUSTOMER SIZE:

30 employees

LOCATION:

Conshohocken, PA

INDUSTRY:

Financial Services

CLIENT PROFILE:

Since 1997, Paramount Capital has been providing tuition receivable financing and management to the career school industry. Paramount Capital understands sub-prime credit and the tendencies and risk factors of sub-prime student borrowers. They offer a wide range of student receivable financing programs to fit the needs of all student financing applicants, regardless of credit class. Understanding that schools may desire to enroll students that do not meet receivable purchase criteria's, Paramount also offers servicing-to-purchase and loan-servicing programs.

IT SOLUTIONS IMPLEMENTED:

- IT Strategy Solutions
- Infrastructure Solutions
- Networking Solutions